

# ALLIANZ SOLUTIONS FOR CORPORATE CLIENTS OVER THE 'EMPLOYEE CONTINUUM'

MARCH 2019

**CONTACT:**

**DAVID HULLY**

Key Account Manager  
+44 (0)20 3451 3060  
david.hully@allianz.com

**MARTIN MCLAUGHLIN**

Business Development Manager  
Allianz Worldwide Care  
+44 (0)74 5502 5527  
martin.mclaughlin@allianzworldwidecare.com

**TOM LAIDLER**

Regional Director UK  
Allianz Global Benefits  
+44 (0)78 8411 6135  
tom.laidler@allianz.com

## FOR A HAPPIER, HEALTHIER AND MORE PRODUCTIVE WORKPLACE

The Allianz Group provides a number of reinforcing employee-focused solutions ranging from the essential covers, through good practices and up to the high-value added solutions.

We look to support a client's specific employee risk strategy, whether it be better employee engagement scores, absence management, global benefits co-ordination or other strategies. We can create a bespoke standalone solution or bundle, including aligned risk assessments, crisis & security management, health & safety and occupational health.

Central coordination of integrated solutions can support corporate HR, financial and risk management goals, as well as better aligned and beneficial outcomes that capture synergies across solutions.

Across the Employee Continuum, there are a number of natural synergies that exist that Allianz can structure interrelated solutions for.

### ESSENTIALS

**Risks and solutions include**

- Statutory requirements
- Basic insurances
- Employee engagement

Pension Trustee Liability	Statutory Pensions
Health & Safety	Liability
Employers Liability/ Worker's Compensation	Statutory Engineering Inspection

**+ GOOD PRACTICE**

**Capital Efficiency / Cost Saving**

- Centralised management for cost control and rationalisation
- Client's captive utilisation
- Managing employee related costs
- Packaging multiple solutions

Employee Benefits	Motor
Crime	Liability Risk Consulting
Directors & Officers	Employee Practices Liability Insurance
Travel	Medical
<b>Essentials</b>	



**COMPREHENSIVE AND HIGH VALUE ADD  
Facilitating Clients' Strategic Goals**

by aligning solutions to facilitate clients' Strategic Priorities, such as:

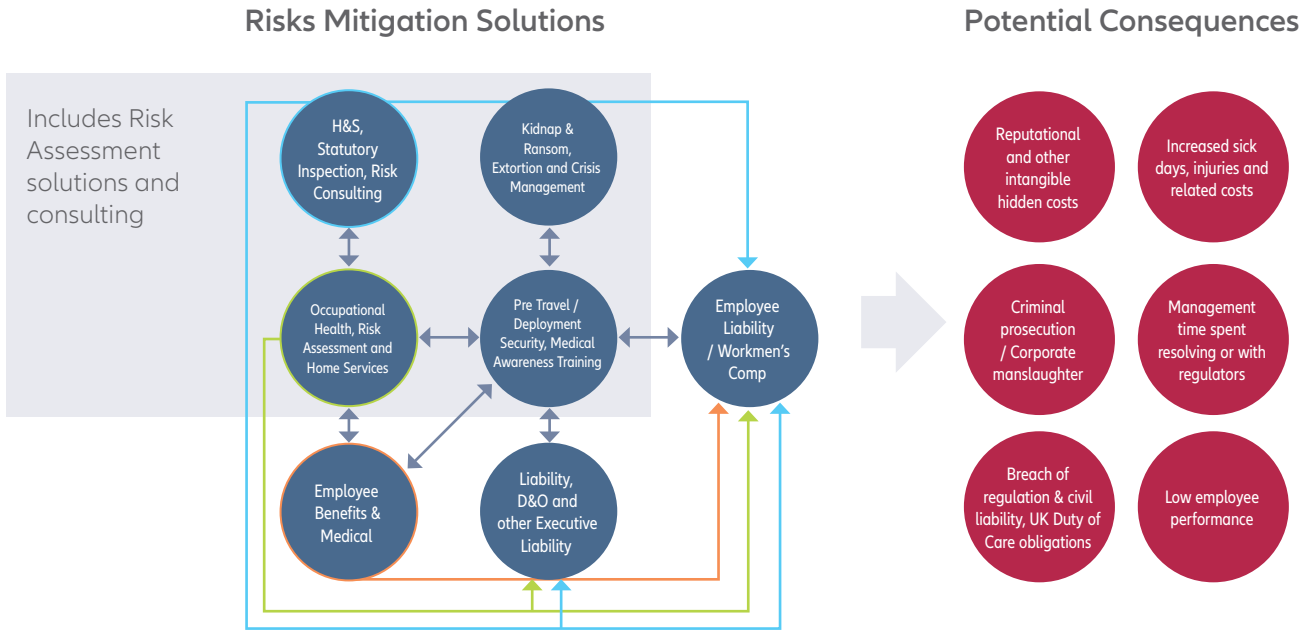
- Employee retention & attracting the 'best people'
- Crisis Resilience
- Employee productivity and engagement

Coordinated pension & investments	International Health & Employee Assistance
Pension Bonds	Occupational Health
Home Services	Global Employee Benefits Programme
Structured Solutions	Crisis Management
<b>Good Practice</b>	
<b>Essentials</b>	

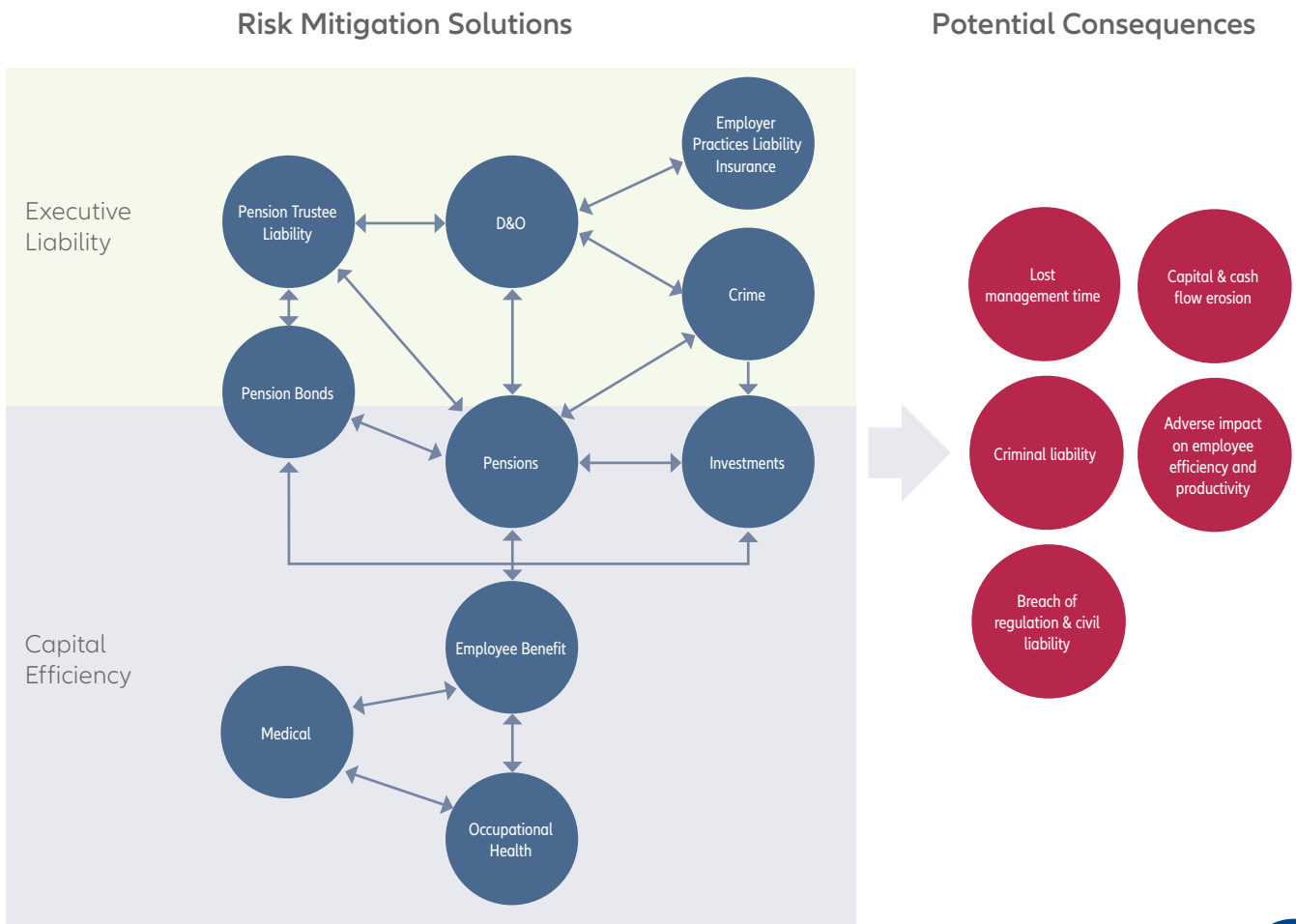


An example of two main business concerns where bundling advantage can be found is Employee Safety & Performance and the Financial Area. The relationships are complex but Allianz can help you connect the dots and avoid some of the pitfalls that can arise if they are not managed in an integrated way.

**EMPLOYEE SAFETY & PERFORMANCE BUNDLE (illustrative)**



**FINANCIAL AREA COVERING CAPITAL EFFICIENCY PLUS BALANCE SHEET AND EXECUTIVE LIABILITY MANAGEMENT BUNDLE (illustrative)**



Copyright © 2015 Allianz Global Corporate & Specialty SE. All rights reserved. The material contained in this publication is designed to provide general information only. While every effort has been made to ensure that the information provided is accurate, this information is provided without any representation or warranty of any kind about its accuracy and Allianz Global Corporate & Specialty SE cannot be held responsible for any mistakes or omissions. All descriptions of coverage are subject to the terms, conditions and exclusions of the individual policy.

